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# **KWOON CHUNG BUS HOLDINGS LIMITED**

冠忠巴士集團有限公司\*

(Incorporated in Bermuda with limited liability) (Stock Code: 306)

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2014

The directors (the "Directors") of Kwoon Chung Bus Holdings Limited (the "Company") are pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 September 2014 together with the comparative figures of the corresponding period in 2013. The condensed consolidated interim financial statements have not been audited, but have been reviewed by the Company's audit committee.

<sup>\*</sup> For identification purposes only

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

		Six months 30 Septem		
		2014	2013	
	Notes	(Unaudited) HK\$'000	(Unaudited) <i>HK\$'000</i>	
REVENUE	2	1,118,733	998,081	
Cost of services rendered		(877,009)	(806,786)	
Gross profit		241,724	191,295	
Other income and gains		20,625	33,209	
Administrative expenses		(138,540)	(119,232)	
Other expenses, net		(2,342)	(2,995)	
Finance costs		(17,962)	(11,436)	
Share of losses of:				
Joint ventures		(667)	(5,471)	
Associates			(6)	
PROFIT BEFORE TAX	3	102,838	85,364	
Income tax expense	4	(18,662)	(16,411)	
PROFIT FOR THE PERIOD		84,176	68,953	
Attributable to:				
Owners of the parent		80,018	68,411	
Non-controlling interests		4,158	542	
		84,176	68,953	
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS				
OF THE PARENT	6			
Basic		HK17.60 cents	HK16.50 cents	
Diluted		HK17.53 cents	HK16.19 cents	

Details of the dividends paid and proposed are disclosed in note 5.

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Six months ended 30 September		
	2014	2013	
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
PROFIT FOR THE PERIOD	84,176	68,953	
OTHER COMPREHENSIVE INCOME			
Other comprehensive income to be reclassified to profit or loss in subsequent periods:			
Exchange differences on translation of foreign operations	1,437	3,788	
Change in fair value of available-for-sale investments	174	(426)	
OTHER COMPREHENSIVE INCOME FOR THE PERIOD	1,611	3,362	
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	85,787	72,315	
Attributable to:			
Owners of the parent	81,335	69,951	
Non-controlling interests	4,452	2,364	
	85,787	72,315	

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Notes	30 September 2014 (Unaudited) <i>HK\$'000</i>	31 March 2014 (Audited) <i>HK\$'000</i>
NON-CURRENT ASSETS			
Property, plant and equipment	7,12	1,139,753	1,062,288
Investment properties	12	62,040	26,040
Prepaid land lease payments	12	14,874	15,179
Other intangible assets		715,054	635,352
Goodwill		170,836	169,403
Interests in joint ventures		83,012	84,738
Interests in associates		389	385
Available-for-sale investments	12	18,902	18,473
Financial asset at fair value through profit or loss	12	14,882	14,323
Deposits and other receivables		114,535	113,849
Deferred tax assets		353	366
Total non-current assets		2,334,630	2,140,396
CURRENT ASSETS			
Inventories		26,896	26,987
Trade receivables	8	131,940	131,912
Prepayments, deposits and other receivables		110,887	108,299
Tax recoverable		912	1,570
Pledged time deposits	12	15,678	15,723
Cash and cash equivalents		360,635	330,575
		646,948	615,066
Assets of a disposal group classified as held for sale	14	320,229	316,583
Total current assets		967,177	931,649

	Notes	30 September 2014 (Unaudited) <i>HK\$'000</i>	31 March 2014 (Audited) <i>HK\$'000</i>
CURRENT LIABILITIES Trade payables Accruals, other payables and deposits received Tax payable Derivative financial instruments Interest-bearing bank and other borrowings	9	52,170 311,733 31,732 12,369 820,488	48,751 326,635 29,898 12,950 678,538
Liabilities directly associated with the assets classified as held for sale	14	1,228,492 189,819	1,096,772 194,377
Total current liabilities		1,418,311	1,291,149
NET CURRENT LIABILITIES		(451,134)	(359,500)
TOTAL ASSETS LESS CURRENT LIABILITIES		1,883,496	1,780,896
NON-CURRENT LIABILITIES Interest-bearing bank and other borrowings Other long term liabilities Deferred tax liabilities		613 32,288 124,455	749 30,835 123,875
Total non-current liabilities		157,356	155,459
Net assets		1,726,140	1,625,437
EQUITY <b>Equity attributable to owners of the parent</b> Issued capital Reserves Proposed final dividend		46,169 1,553,305 	42,101 1,419,021 42,101
Non-controlling interests		1,599,474 126,666	1,503,223 122,214
Total equity		1,726,140	1,625,437

#### Notes:

#### 1.1 BASIS OF PREPARATION

The unaudited condensed consolidated interim financial statements have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

The unaudited condensed consolidated interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31 March 2014.

#### 1.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The accounting policies adopted in the preparation of the unaudited condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 March 2014, except for the adoption of the following new and revised Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA which are effective for the first time for the Group's annual financial period beginning on or after 1 April 2014.

Amendments to HKFRS 10, HKFRS 12 and HKAS 27 (2011) - Investment Entities
Amendments to HKAS 32 Financial Instruments: Presentation - Offsetting
Financial Assets and Financial Liabilities
Amendments to HKAS 39 Financial Instruments: Recognition and Measurement -
Novation of Derivatives and Continuation of Hedge Accounting
Levies

The adoption of the new and revised HKFRSs has had no significant financial effect on the unaudited condensed consolidated financial statements and there have been no significant changes to the accounting policies applied in the unaudited condensed consolidated interim financial statements.

The Group has not early applied any new and revised HKFRSs, that have been issued but are not yet effective for the six months ended 30 September 2014, in the unaudited condensed consolidated interim financial statements. The Group is in the process of making an assessment of the impact of these new and revised HKFRSs upon initial application but is not yet in a position to state whether these new and revised HKFRSs would have a significant impact on the Group's results of operations and financial position.

#### 2. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their services and has seven reportable operating segments as follows:

- (a) the non-franchised bus segment includes the provision of non-franchised bus hire services in Hong Kong;
- (b) the limousine segment includes the provision of limousine hire services in Hong Kong;
- (c) the franchised bus segment includes the provision of franchised bus services in Lantau Island, Hong Kong;
- (d) the Mainland China bus segment includes the provision of bus services by designated routes as approved by various local governments/transport authorities in Hubei and Guangdong, Mainland China;
- (e) the tourism segment engages in travel agency and tour services in Hong Kong and Mainland China and the operation of a scenic spot in Sichuan, Mainland China;
- (f) the hotel segment represents the provision of hotel services in Chongqing, Mainland China; and
- (g) the "others" segment comprises, principally, the provision of other transportation services.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/(loss), which is a measure of adjusted profit/(loss) before tax. The adjusted profit/(loss) before tax is measured consistently with the Group's profit before tax except that finance costs is excluded from such measurement.

Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

During the year ended 31 March 2014, the Group changed the internal reporting structure and performance measurement for resources allocation decision-making and performance assessment. Accordingly, an additional reportable operating segment of "Limousine" was separately disclosed and certain comparative amounts previously reported under the reportable operating segment of "Non-franchised bus" have been reclassified and restated to conform with the current period's presentation.

## Six months ended 30 September 2014 (Unaudited)

	Non- franchised bus <i>HK\$'000</i>	Limousine HK\$'000	Franchised bus <i>HK\$'000</i>	Mainland China bus <i>HK\$'000</i>	Tourism <i>HK\$'000</i>	Hotel <i>HK\$'000</i>	Others e HK\$'000	Inter- segment liminations <i>HK\$'000</i>	Total <i>HK\$'000</i>
Segment revenue:									
External sales	830,200	65,125	80,786	59,033	70,057	13,532	-	-	1,118,733
Intersegment sales	9,985	32	-	-	-	-	-	(10,017)	-
Other revenue	14,207		1,593	3,524	806	68	427		20,625
Total	854,392	65,157	82,379	62,557	70,863	13,600	427	(10,017)	1,139,358
Segment results	113,536	1,823	3,207	6,308	1,697	(1,130)	(4,641)	-	120,800
Reconciliation:									
Finance costs								-	(17,962)
Profit before tax									102,838

## Six months ended 30 September 2013 (Unaudited)

	Non- franchised bus HK\$'000 (Restated)	Limousine HK\$'000 (Restated)	Franchised bus <i>HK\$'000</i>	Mainland China bus <i>HK\$'000</i>	Tourism HK\$`000	Hotel <i>HK\$`000</i>	Others <i>HK\$</i> '000	Inter- segment eliminations HK\$'000 (Restated)	Total <i>HK\$'000</i>
Segment revenue: External sales Intersegment sales	738,221 6,941	62,922 1,169	72,968	63,824	46,197	13,949	-	- (8,110)	998,081
Other revenue Total	26,864	64,091	1,533	3,634 67,458	741 46,938	27 13,976	410	(8,110)	33,209 1,031,290
Segment results Reconciliation: Finance costs	94,436	3,591	5,598	1,178	(3,188)	(1,809)	(3,006)		96,800 (11,436)

Profit before tax

85,364

#### 3. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

		Six months ended 30 September										
	2014	2013										
	(Unaudited)	(Unaudited) (U	(Unaudited) (U	(Unaudited)	(Unaudited)	(Unaudited) (	(Unaudited) (	(Unaudited) (U	(Unaudited) (U	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000										
Amortisation of intangible assets	13,379	11,016										
Depreciation	91,674	90,460										
Gain on disposal of items of property, plant and equipment												
and passenger service licences*, net	(2,974)	(4,057)										

\* During the period ended 30 September 2013, the Group disposed of five motor vehicles together with five passenger service licences, for an aggregate consideration of HK\$18,920,000, resulting in a gain on disposal of HK\$6,615,000.

#### 4. INCOME TAX

Hong Kong profits tax has been provided at the rate of 16.5% (period ended 30 September 2013: 16.5%) on the estimated assessable profits arising in Hong Kong during the period. Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the jurisdictions in which the Group operates.

		Six months ended 30 September		
	2014	2013		
	(Unaudited)	(Unaudited)		
	HK\$'000	HK\$`000		
Current:				
Hong Kong	16,093	9,291		
Mainland China	1,975	2,036		
Deferred	594	5,084		
Total tax charge for the period	18,662	16,411		

	Six months ended 30 September		
	2014 2		
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
Dividends on ordinary shares declared and paid			
during the six months period:			
Final dividend for the year ended 31 March 2014:			
HK10 cents (2013: HK2 cents)	46,169	8,408	
Dividends on ordinary shares proposed for approval (not recognised as a liability as at 30 September): Interim dividend for the year ending 31 March 2015:			
HK8 cents (2014: HK2 cents)	36,935	8,408	
Special dividend for the year ending 31 March 2015:			
HK2 cents (2014: Nil)	9,234		
	46,169	8,408	

The proposed interim and special dividends for the year ending 31 March 2015 were approved by the board of directors on 27 November 2014.

#### 6. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of basic earnings per share amount is based on the unaudited consolidated profit for the period attributable to ordinary equity holders of the parent of HK\$80,018,000 (period ended 30 September 2013: HK\$68,411,000), and the weighted average number of ordinary shares of 454,645,011 (period ended 30 September 2013: 414,569,934) in issue during the period.

The calculation of diluted earnings per share amount is based on the unaudited consolidated profit for the period attributable to ordinary equity holders of the parent of HK\$80,018,000 (period ended 30 September 2013: HK\$68,411,000), and the weighted average number of ordinary shares of 454,645,011 (period ended 30 September 2013: 414,569,934) in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares of 1,850,598 (period ended 30 September 2013: 8,077,060) assumed to have been issued at no consideration on the deemed exercise of all share options during the period.

#### 7. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 September 2014, additions of property, plant and equipment amounted to HK\$167,178,000 (year ended 31 March 2014: HK\$146,580,000). Items of property, plant and equipment with a net book value of HK\$3,312,000 (year ended 31 March 2014: HK\$22,712,000) were disposed of or written-off by the Group during the six months ended 30 September 2014.

	<b>30 September</b>	31 March
	2014	2014
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Trade receivables	132,690	132,662
Impairment	(750)	(750)
	131,940	131,912

Included in the Group's trade receivables are amounts due from associates of HK\$10,533,000 (31 March 2014: HK\$8,647,000), which are repayable within 90 days.

The Group allows an average credit period ranging from 30 to 90 days for its trade debtors. An aged analysis of the Group's trade receivables as at the end of the reporting period, based on the invoice date and net of provisions, is as follows:

	30 September	31 March
	2014	2014
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Within 30 days	108,228	97,648
31 to 60 days	12,428	21,524
61 to 90 days	4,499	7,850
Over 90 days	6,785	4,890
	131,940	131,912

Included in the above provision for impairment of trade receivables is a provision for individually impaired trade receivables of HK\$750,000 (31 March 2014: HK\$750,000) with a carrying amount before provision of HK\$844,000 (31 March 2014: HK\$844,000). The individually impaired trade receivables relate to customers who were in financial difficulties.

#### 9. TRADE PAYABLES

An aged analysis of the Group's trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	30 September	31 March
	2014	2014
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Current to 30 days	37,227	40,630
31 to 60 days	2,555	4,258
61 to 90 days	1,432	867
Over 90 days	10,956	2,996
	52,170	48,751

The trade payables are non-interest-bearing and are normally settled on 60-day terms.

#### **10. CONTINGENT LIABILITIES**

The Company has given certain guarantees and debentures amounting to HK\$1,507,860,000 (31 March 2014: HK\$1,509,947,000) in favour of certain banks for the banking facilities granted to its subsidiaries. As at 30 September 2014, the banking facilities granted to the subsidiaries subject to guarantees and debentures given to the banks by the Company were utilited to the extent of approximately HK\$734,475,000 (31 March 2014: HK\$620,335,000).

At the end of the reporting period, the Group had no significant contingent liabilities.

#### **11. COMMITMENTS**

The Group had the following capital commitments at the end of the reporting period:

	30 September 2014	31 March 2014
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Contracted, but not provided for:		
Acquisitions of motor buses and vehicles	90,322	161,294
Capital contribution to a subsidiary	5,000	5,000
Construction of a bus terminal	67,221	66,291
	162,543	232,585

#### 12. PLEDGE OF ASSETS

At 30 September 2014, the Group's bank loans are secured by (i) certain property, plant and equipment, and investment properties with an aggregate net book value of HK\$144,472,000 (31 March 2014: HK\$178,951,000); (ii) the pledge of certain available-for-sale investments with a carrying value of HK\$18,662,000 (31 March 2014: HK\$18,233,000) and financial asset at fair value through profit or loss with a carrying value of HK\$14,882,000 (31 March 2014: HK\$18,233,000); (iv) certain issued shares of certain subsidiaries indirectly held by the Company; and (v) fixed and floating charges over all the assets and undertakings of the Group in Hong Kong to the extent of HK\$706,000,000 (31 March 2014: HK\$706,000,000) under debentures given by the Company.

#### **13. BUSINESS COMBINATIONS**

On 16 June 2014, the Group entered into equity transfer agreements with Shenzhen Yunfa City Group Holdings Co., Ltd., an independent third party, to acquire 100% equity interests in Pengyun Transport Enterprise Co., Ltd., Shenzhen City Coach Transport Travel Services Co., Ltd. and Shenzhen City Pengyun Transport Co., Ltd. (collectively, the "Pengyun Group") for considerations of HK\$65,867,301, RMB2,191,254 (equivalent to approximately HK\$2,739,068) and RMB21,757,960 (equivalent to approximately HK\$27,197,451), respectively. The Pengyun Group is primarily engaged in the provision of cross-boundary transportation services between Hong Kong and Mainland China. The acquisition was completed during the period as part of the Group's strategy to expand its market share of cross-boundary passenger transportation services.

The major assets acquired through these business combinations include, amongst others, investment properties, passenger service licences and cross-boundary transportation operating rights. Accordingly, the Group has initially recognised identifiable net assets of HK\$94,370,697 and goodwill of HK\$1,433,123 in accordance with HKFRS 3 (Revised) "Business Combinations". The fair values of the identifiable net assets and the carrying amount of goodwill of the above business combinations as at the date of acquisition are provisional amounts and are subject to the finalisation of the fair value estimation.

#### 14. DISPOSAL GROUP HELD FOR SALE

On 18 December 2013, the Group entered into an equity transfer agreement with an independent third party, Dongguan City Bangge Electronic Machineries Co., Ltd, whereby the Group agreed to dispose of its entire effective interest in Guangzhou City Zhongguan Consulting Services Co., Ltd. ("GZ Zhongguan") and its subsidiaries (the "Zhongguan Designated Bus Group") for a consideration of RMB8.95 million (approximately HK\$11.2 million) and assumption of an amount payable by the Zhongguan Designated Bus Group to the Group of RMB55 million (approximately HK\$68.6 million). GZ Zhongguan held as to 51% effective interests in each of its 3 major subsidiaries, Hubei Shenzhou Transport Holdings Co., Ltd. ("Hubei Shenzhou"), Guangzhou New Era Express Bus Co., Ltd. ("GZ New Era") and GFTZ Xing Hua International Transport Limited ("GZ Xing Hua"). The Zhongguan Designated Bus Group is primarily engaged in the provision of long distance bus transportation services in Hubei Province and Guangzhou, Mainland China. Upon completion of the transaction, the Group will retain remaining effective interests of 49%, 5% and 5% in Hubei Shenzhou, GZ New Era and GZ Xing Hua, respectively. The directors of the Company expect this transaction to be completed before 31 March 2015. Accordingly, the assets and liabilities of the Zhongguan Designated Bus Group were classified as a disposal group held for sale.

#### DIVIDENDS

At a meeting of the board of Directors held on 27 November 2014, the Directors resolved to pay an interim dividend and a special dividend of HK8 cents (2014: HK2 cents) and HK2 cents (2014: Nil) per ordinary share, respectively, for the year ending 31 March 2015. The interim and special dividends will be paid on or about Tuesday, 23 December 2014 to the shareholders whose names appear on the register of members of the Company on Wednesday, 17 December 2014.

#### **CLOSURE OF REGISTER OF MEMBERS**

For the purpose of determining the entitlement to the interim and special dividends, the register of members of the Company will be closed from Monday, 15 December 2014 to Wednesday, 17 December 2014, both days inclusive, during which period no transfer of shares of the Company will be registered. In order to qualify for the entitlement to the interim and special dividends, unregistered holders of shares of the Company should ensure that all transfers of shares accompanied by the relevant share certificates and appropriate transfer forms must be lodged with the office of the Company's share registrar and transfer office in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, for registration not later than 4:30 p.m. on Friday, 12 December 2014.

#### **REVIEW OF OPERATIONS**

The unaudited consolidated profit attributable to owners of the parent for the six months ended 30 September 2014 was approximately HK\$80.0 million, which represents an increase of about 16.97% from that of approximately HK\$68.4 million for the same period of prior year.

The increase is mainly due to the improvement in results of the non-franchised bus segment, Guangzhou City No. 2 Bus, and the scenic area business in Bipenggou, Sichuan. The Group, however, also faced various challenges during the period. The general business environment has still been tough for the industry, both in Hong Kong and Mainland China and, in particular, mounting inflation has led to rising operating costs on depreciation and salaries.

Details on each segment of operation are discussed below:

# 1. Non-franchised Bus and Limousine Segments

The principal non-franchised bus and limousine services provided by the Group include Mainland China/Hong Kong cross-boundary services, and local services including students, employees, residents, tours and hotels, and contract hire services. The Group continues to be the largest non-franchised bus operator in Hong Kong in terms of fleet size as at the date of this announcement.

The total turnover of these two segments for the six months ended 30 September 2014 was approximately HK\$895 million (2013: HK\$801 million), representing an increase of approximately 11.76% compared with the same period of prior year.

There has been a growing demand for cross-boundary services for both buses as well as limousines. The local services catered for schools, employees, residential estates, and tours continue to be stable, while the cross-boundary business servicing Hong Kong through various crossings to destinations in Mainland China has potential for growth through collaboration with other service providers, which maximizes business opportunities and market share.

# 2. Franchised Bus Segment

As at 30 September 2014, New Lantao Bus Company (1973) Limited ("NLB"), a 99.99% (2013: 99.99%) owned subsidiary was operating 23 (2013: 23) franchised bus routes, mainly in Lantau Island, with a fleet of 112 (2013: 108) buses. For the period, the total turnover of NLB was approximately HK\$80.8 million (period ended 30 September 2013: HK\$73.0 million). The routes servicing Yuen Long/Tin Shui Wai and Shenzhen Bay Port (B2 and B2P), and the shuttle bus services within Tung Chung New Town, have contributed substantially to NLB's positive results, both in terms of patronage as well as revenue.

# 3. Mainland China Bus Segment

# (a) Hubei Shenzhou Transport Holdings Ltd.

As at 30 September 2014, this 100% (2013: 100%) owned subsidiary was operating a long distance transport terminal and long distance bus route services in Hubei Province, comprising 192 (2013: 192) routes with a fleet of 528 (2013: 532) chartered buses. Its performance during the period had slightly deteriorated owing to increased operating costs.

# (b) Guangzhou New Era Express Bus Co., Ltd. and GFTZ Xing Hua International Transport Ltd.

As at 30 September 2014, GZ New Era and GZ Xing Hua, both 56% (2013: 56%) owned subsidiaries, were operating 5 (2013: 5) routes with a fleet of 21 (2013: 20) buses and 5 (2013: 5) routes with a fleet of 26 (2013: 26) buses respectively, providing long distance bus transport in Guangdong Province. Their performance during the period had slightly deteriorated owing to increased competition and operating costs.

(c) Guangzhou City No. 2 Bus Co., Ltd.

This 40% (2013: 40%) owned joint venture commenced operation from January 2008. As at 30 September 2014, it was operating a fleet of 2,065 buses (2013: 1,980) for 183 routes (2013: 170) in Guangzhou. Losses were much reduced during the period owing to more punctual receipt of government subsidies.

# 4. Tourism and Hotel Segments

# (a) Local tourism businesses

The Group continues to operate a number of service counters at the Passenger Terminal Building of the Hong Kong International Airport, to assist inbound visitors to Hong Kong or on transit with coach/bus or limousine service to Mainland China. The Group is also operating five travel agencies in Hong Kong that cater for tour services, namely, Lantau Tours Limited, TIL Travel (operated by Trans-Island Limousine Service Limited), Kwoon Chung Intercontinental Travel Company Limited (formerly known as 991 Travel Limited), Chinalink Travel Services Company Limited and Vigor Tours Limited.

(b) Chongqing Tourism (Group) Co., Ltd.

This 60% (2013: 60%) owned subsidiary together with its two fellow group companies (collectively "Chongqing Tourism Group"), was operating a hotel and a travel agency. Loss had been reduced during the period owing to improved rental income from the hotel and cost control. It is hoped that the profit or loss and cash flow will keep on improving in future.

(c) Lixian Bipenggou Tourism Development Co., Ltd.

As at 30 September 2014, the Group owned 51% (2013: 51%) equity interest in this subsidiary. The scenic area of Bipenggou has gained its popularity in Sichuan and the patronage has been stepping up to 125,000 for the current period as compared with 54,500 in the prior period. As a result, the financial results had also turned around to a mild profit during the period as compared to a significant loss in prior period.

# LIQUIDITY AND FINANCIAL RESOURCES

Funding for the Group's operations during the period came mainly from internally generated cash flows. Shortfalls, if any, were financed through bank loans and leases. The total indebtedness outstanding as at 30 September 2014, including those included in liabilities directly associated with assets classified as held for sale of approximately HK\$35 million (31 March 2014: HK\$48 million), was approximately HK\$856 million (31 March 2014: HK\$727 million), which was either repayable/renewable within one year, or repayable after one year but subject to repayment on demand clauses under the relevant bank facility agreements. The indebtedness comprised mainly bank loans, and funds were deployed primarily for the purchase of buses and for investments both in Hong Kong and Mainland China. The leverage was approximately 49.6% (31 March 2014: 44.7%).

# FUNDING AND TREASURY POLICY

The Group maintains a prudent funding and treasury policy towards its overall business operations, which aims at minimizing financial risks. Future projects will be financed by cash flows from the Group's operations, banking facilities or other viable forms of financing in Hong Kong and Mainland China. The income and expenditure of the Group's Hong Kong operations are denominated in Hong Kong Dollars ("HKD"). For the Group's investments in Mainland China, the major sources of income are in Renminbi ("RMB"). The Group pays vigilant attention to any significant fluctuation in the exchange rates. The Group is also mindful of significant fluctuations in interest rates, as the bank loans of the Group carry mainly floating interest rates. Appropriate measures in minimizing such risks have been duly enforced by the Group.

# HUMAN RESOURCES

The Group recruits, employs, remunerates and promotes its employees based on their qualifications, experience, skills, performance and contributions. Remuneration is established in line with market rates. In-house orientation and training programs are arranged for the staff both in Hong Kong and Mainland China. Employees are also encouraged to attend job-related seminars and courses organized by professional and/or educational institutions.

# **FUTURE PROSPECTS**

On the generic level:

The economies of the US and Europe have been recovering slowly. The general economic environment of Hong Kong and Mainland China is stable with steady growth. However, the recent Occupy Central movement has affected the Group's non-franchised bus businesses. Hence, a subsidiary and an associate of the Group have jointly filed writs with the High Court seeking injunctions, in an attempt to clear roads in Admiralty blocked by Occupy Central demonstrators.

Achieving sustained net profit will be a greater challenge for the Group, in light of:

- (a) the Occupy Central movement as mentioned above;
- (b) accelerating costs, not least for operating essentials such as salaries and wages, depreciation and spare parts; and
- (c) the expanding competition from rail transport that continues to exert pressure on the Group's patronage and revenue, particularly those of parallel routes and services.

On the segmental level:

# 1. Non-franchised Bus and Limousine Segments

The Group will maximize the strengths of its large fleet and manpower in these segments and exercise flexibility in customizing services that would enhance convenience, comfort, and safety for its clients.

With the acquisitions of some fellow operators in recent years, the turnover of these segments is expected to grow. However, it takes time to integrate the different operations and to attain the targeted synergies.

# 2. Franchised Bus Segment

NLB will continue to provide comfortable and reliable franchised bus services in Lantau Island and the areas between Yuen Long, Tin Shui Wai and Shenzhen Bay Port. It will be open to opportunities for developing services beneficial for both its clients and NLB.

# 3. Mainland China Bus Segment

For long distance inter-city routes, as their fares are more flexible and commercially viable, the Group has maintained its operation of some equity joint ventures in Guangzhou and a subsidiary in Xiangyang, Hubei.

# 4. Tourism and Hotel Segments

(a) Taking advantage of the relative strengths of the Group in its wide range of transport services in Hong Kong and access to the major tourist attractions such as Disneyland and other parts of Hong Kong and Lantau Island, the Group has developed packaged services that include transport, tour, and hotel reservations. The packaged services mainly targets at the growing number of visitors from Mainland China to Hong Kong, and is one of the modes by which the Group transforms from being just a transport company to providing a range of services with added values, thus achieving diversification and increasing profit.

- (b) The travel and hotel operations of the subsidiaries in Chongqing will continue. Apart from promoting inbound-outbound packaged tours for travelers to Hong Kong and adjacent regions, the Group will also establish sales centre for Bipenggou, which coordinates the fellow travel agency company in Chongqing to promote tours to Bipenggou, thus creating synergy and maximizing business opportunities for both sides. Chongqing Grand Hotel, which is operated by a non-wholly owned subsidiary of the Company, had completed a renovation program in late 2012. The hotel management has kept on working hard on the controllable costs to minimize operating losses and on the balance of cash flows.
- (c) The Group has joint interest in developing eco-tourism in Bipenggou, Miyaluo, which is about 180 kilometers from Chengdu, Mainland China. Bipenggou is endowed with diverse ecology and landscapes of stunning natural beauty and uniqueness, and is attractive all year round. An exclusive town-house design 127-room hotel owned by the Group inside the scenic area was open in 2011. Bipenggou has been awarded the 4A National Scenic Spot since 2012 and is stepping up for tourists, which is evidenced by the number of patronage achieving to over 410,000 up to November in 2014. As such, it has high potential for ecotourism and revenue for the Group. Thanks to the recent completion of an extended scenic area, which is 5 kilometers further from Pan Yang Lake and a new electric shuttle car roadway, visitors can get even closer to various sites in Bipenggou that will deepen their personal experience with Mother Nature.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries, purchased, redeemed or sold any of the Company's listed securities during the period.

# COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE AND THE MODEL CODE

The board of Directors is of the view that the Company has complied with the code provisions set out in the Corporate Governance Code contained in Appendix 14 to the Rules (the "Listing Rules") Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") throughout the period.

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules for securities transactions by directors. Having made specific enquiry of all Directors, all Directors have complied with the required standard set out in the Model Code regarding securities transactions by Directors throughout the period.

# AUDIT COMMITTEE

The Company has an audit committee which was established in compliance with Rule 3.21 of the Listing Rules for the purpose of reviewing and providing supervision over the Group's financial reporting process and internal controls. The audit committee comprises the three independent non-executive Directors. The consolidated financial statements of the Group for the six months ended 30 September 2014 have been reviewed by the committee.

# PUBLICATION OF INTERIM RESULTS ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

This announcement is published on the website of the Stock Exchange (www.hkexnews.hk) and on the website of the Company (www.kcbh.com.hk). The interim report of the Group for the six months ended 30 September 2014 containing all the information required by Appendix 16 to the Listing Rules will be dispatched to shareholders and published on the websites of the Stock Exchange and that of the Company in due course.

On behalf of the Board **Kwoon Chung Bus Holdings Limited Wong Leung Pak, Matthew** *Chairman* 

Hong Kong, 27 November 2014

As at the date of this announcement, the board of Directors comprises Mr. Wong Leung Pak, Matthew, Mr. Wong Cheuk On, James and Mr. Lo Man Po as executive Directors and Mr. Chan Bing Woon, SBS, JP, Mr. Sung Yuen Lam and Mr. Lee Kwong Yin, Colin as independent non-executive Directors.